



# Sunquick<sup>TM</sup>

## Food Service

### Cost and Profit Proposal

		<b>Blackcurrant Mixed Berries Pink Guava &amp; Strawberry</b>	<b>Other Flavours</b>
Cost per carton of 6 canisters x 1 litre		RM 73.86	RM 69.12
Cost per 1 litre canister		RM 12.31	RM 11.52
Cost per litre diluted (1 part SUNQUICK + 9 parts water = total of 10 parts)		RM 1.23	RM 1.15
Cost per cup of	320 ml	RM 0.39	RM 0.37
Selling Price per cup of	320 ml	RM 1.30	RM 1.20
Profit per cup of	320 ml	RM 0.91	RM 0.83
Profit %		233%	224%
Estimated sales in cups per day	320 ml cups	100 cups	100 cups
Per week (320 ml cups)	100 cups x 7 days	700 cups	700 cups
Per year (320 ml cups)	700 cups x 52 weeks	36400 cups	36400 cups
Your profit per year	36400 cups x RM 0.91/93	<b>RM 33,124.00</b>	<b>RM 30,212.00</b>